

# Plan Well. Retire Well.



## **Exide Life** **Golden Years** **Retirement Plan**

- Capital Guarantee with Attractive Returns
- Consistent Bonus Track Record - on Existing Retirement Plans
- Flexibility - Premium Payment Term and Top Ups
- Get 1/3rd of Retirement Fund Tax Free and use Balance for Life Long Pension

SMS **RETIRE** to **5676770**  
[exidelife.in](http://exidelife.in)

**EXIDE** Life   
Insurance

# Exide Life Golden Years Retirement Plan

## A Traditional Pension Plan

After spending most of your life working hard, the retirement period offers you the opportunity to bear the fruits of the seeds you have sown over the years. That's why we call them the Golden Years of your life. For you to get the most out of these golden years of your life, you need to plan your retirement in a way that ensures you live an Independent life without compromising on your standard of living. Now plan this period of your life with **Exide Life Golden Years Retirement Plan**. This specially designed pension plan helps you build a retirement corpus that only grows with time and ensures that you enjoy the golden years of your life.

---

## Key features of the plan

- All premiums including top-up premiums paid are guaranteed to grow at minimum 1% compounded per annum
- Minimum Interest Guarantee of 5% per annum compounding applicable on IPA during the first 5 policy years
- Flexibility in choosing retirement date – when the Pension payout will start
- Flexibility to alter the premium payment term
- Loyalty Benefit

The Exide Life Golden Years Retirement Plan is more than just a long term investment plan. It enables you to create a sizeable financial asset for you or your family. Besides, this plan also gives you the freedom to live a secure and peaceful retired life.

---

## What is this plan all about?

Exide Life Golden Years Retirement Plan is a non-participating Variable Insurance Pension plan allowing for accumulation of premiums until the vesting date. This plan provides guaranteed benefits on vesting and death. There is a minimum guarantee applicable on the gross premiums including Top-Up premiums as well as on the Individual Pension Account (IPA).

---

## How does Exide Life Golden Years Retirement Plan work?

Based on your income needs at retirement you can decide frequency, amount of premium and number of years for which you would like to accumulate towards building your pension corpus.

- ✓ The next step for you is to plan when you believe would be an ideal retirement date for you. This date shall be the vesting date of your retirement plan and the period till the vesting date shall be the vesting term chosen.
  - ✓ In addition to regular premiums, the policyholder can pay an additional amount as top-up premium two years before the vesting date. However, any premium received while there are arrears of regular premiums will be adjusted towards regular premium due till that date. The balance amount will be adjusted towards top-up premium.
  - ✓ All premiums paid by policyholder, subject to the deduction of all applicable charges, will be transferred to an IPA.
  - ✓ The balance in the IPA will be invested in the "Capital Guaranteed Plan" and this IPA will depict the accrual to respective policyholder.
  - ✓ Following interest rates will be credited to the IPA at the end of the policy year:
    - **Minimum Floor Rate:** Your IPA will earn 1% p.a. compounded for the entire vesting term
    - **Additional Interest Rate:** In addition to the above rate, 4% p.a. compounded will be credited in your IPA for the first 5 years & 0.5% p.a. compounded for the remaining years
    - **Residual Addition:** In addition to the above two rates, this interest will be credited at the end of each year starting from policy year 5. This Interest will not be applicable for policies which are discontinued within the lock in period of 5 years
  - ✓ The Interest will be in proportion to the period for which the monies are invested in the Capital Guaranteed Plan during the policy year.
- 

## Benefits under the plan

### Guaranteed death benefit (GDB):

On death of the life assured, the higher of the following will be paid to the nominee/s:

- 105% of gross premiums paid including top-up premiums till the date of death
- Gross premiums including top-up premiums compounded at 1% p.a. till the date of intimation of death
- Balance in the IPA plus prorated interest from last policy anniversary till the date of intimation of death

The nominee will have the following options to utilize the guaranteed death benefit:

- a. Utilize the guaranteed death benefit or any part of it to purchase annuity at the then prevailing annuity rates.
- b. Withdraw the entire guaranteed death benefit

## Guaranteed vesting benefit (GVB):

On vesting, the higher of the following will be the GVB.

- Gross premiums including top-up premiums compounded at 1% p.a.
- Balance in the IPA

GVB can be used in one of the following manners:

- a. Portion of the vesting benefit can be taken as tax-free commuted value, as prescribed under section 10(10A) of the IT Act. This portion is currently defined as 1/3rd. The remaining amount (or full amount) can be used to purchase a life annuity from Exide Life Insurance at the then prevailing annuity rates.
- b. Till the age of 55 years the policyholder can extend the accumulation /deferment period up to product limits.
- c. The policyholder also has the option to use the entire proceeds to buy a Single premium deferred pension plan from Exide Life Insurance.

## Loyalty benefit:

Policies where total premium payable (excluding top-up premiums) is greater than or equal to ₹4,80,000 are eligible to receive a Loyalty Benefit at vesting. The Loyalty Benefit is equal to 100% of the allocation charges collected on premium (excluding top-up premiums) throughout the policy term and is credited in the IPA at vesting provided all due premiums are paid. In case the policyholder opts for extension of vesting age, Loyalty Benefit will be credited in the IPA at the extended vesting date.

## Premium payment term flexibility:

For Non-single Premium Payment Terms, the policyholder has the flexibility to alter the premium payment term subject to limits allowed under the product. The policyholder has to intimate the Company at least two months prior to policy anniversary from which the alteration in premium payment term is to be effected. The alteration in premium payment term is effected only on policy anniversary. The premium payment term can't be reduced to single premium. After alteration of PPT, the annual premium paid shall be same as that before alteration of PPT. There is no alteration charge.

## Postponement of retirement date:

You can postpone your retirement date before attaining the age of 55 years subject to a maximum vesting age of 75. The policyholder has to intimate the Company at least two months prior to attaining age 55 years or original vesting age, whichever is earlier. Regular premiums are payable and all the other features of the product are applicable as per the original contract during this extension period.

**Top-up premiums:** You have the flexibility to pay top-up premiums over and above the regular premium in any year two years before the vesting date. In case regular premiums are due in a policy, all subsequent premiums shall be first adjusted against unpaid regular premium due before accepting top-up premiums. The minimum amount of such top-up premium shall be at least ₹2000. The maximum limit of Top-Up premiums is mentioned below:

- First 15 policy years: Unlimited top-up premiums are allowed
- From 16<sup>th</sup> policy year onwards:
- Limited and regular pay: 5 times the annual premium is allowed for the remaining policy duration
- Single pay: No Top-Up premiums allowed
- Kindly note that no Top-Up premiums will be allowed during the last two year of the policy

## Eligibility conditions

<b>Minimum / Maximum Age at Entry</b>	18 years / 65 years age last birthday		
<b>Minimum / Maximum Vesting Age</b>	45 Years - 75 years age last birthday		
<b>Vesting Term / Premium Paying Term</b>	<b>Vesting term</b>	<b>Premium paying term</b>	
	10 - 42 years	Single	
	10 years	Limited 5 - 9 years	
	15 - 42 years	Limited (10 - 41 Years) & regular	
<b>Minimum Single Premium</b>	₹2,40,000*		
<b>Minimum Premium</b>	<b>Premium payment term</b>	<b>Minimum annual premium</b>	<b>Minimum monthly premium</b>
	5 - 9 years	₹48,000	₹4,000
	10 - 42 years	₹24,000	₹2,000
<b>Premium Payment Frequency</b>	Annual and monthly modes available		
<b>Annuity Options</b>	Guaranteed for life		

\*If the policyholder wants to purchase Single Premium Exide Life Golden Years Retirement Plan from the proceeds of surrender / vesting benefit, the minimum premium for such policy shall be ₹24,000.

## Surrender

A lock-in period of five years is applicable for Exide Life Golden Years Retirement Plan and no payouts will be available during the first five years except guaranteed death benefit. The applicable provisions for surrender are as follows:

- a. Policies surrendered before completion of 5 year lock-in-period:
    - i. If the policyholder exercises the option to surrender or complete withdrawal from the policy, the policy IPA net of Policy Discontinuance Charges shall be credited to the Discontinued Pension Policy Account. A minimum guaranteed interest rate shall be applicable to the Discontinued Pension Policy Account as stipulated by IRDA from time to time. A Fund Management Charge of 0.50% will be levied on the balance in the IPA.
    - ii. The proceeds of the discontinued policy shall be paid to the policyholder only upon completion of the lock-in period and the policyholder will have the option to commute to the extent allowed under the Income Tax Act applicable at the time of such payment and to utilize the balance amount to purchase immediate annuity from Exide Life Insurance at the annuity rates prevailing at the time of such purchase. Once purchased the immediate annuity rates are guaranteed for life.
    - iii. The Surrender Value shall be the balance in the Discounted Policy Account as on the date of payment of the Surrender Value.
    - iv. In the event of the death of the Life Assured during the lock-in period the proceeds from the Discounted Pension Policy Account shall be paid to the Eligible Person and in the manner as detailed under guaranteed death benefit.
  - b. Policies surrendered on or after completion of the 5 year lock-in-period: The surrender value shall not be less than the balance in IPA as on the date of such surrender plus prorated interest from last policy anniversary till the date of surrender and the surrender value is payable in the manner as provided below.
    - i. Portion of the vesting benefit can be taken as tax-free commuted value, as prescribed under section 10(10A) of the IT Act. This portion is currently defined as 1/3<sup>rd</sup>. The remaining amount (or full amount) can be used to purchase a life annuity from Exide Life insurance company at the then prevailing annuity rates.
    - ii. The policyholder also has the option to use the entire proceeds to buy a Single premium deferred pension plan from Exide Life insurance company subject to minimum single premium of ₹24,000.
- 

## Policy discontinuance

Payment of regular premiums within the grace period or notice period ensures that all benefits under this policy are fully secured. The provisions applicable to non-payment of premiums after expiry of grace period and notice period are as follows:

- a. For policies discontinued before completion of 5 year lock-in period:
  - i. The Policy IPA net of Policy Discontinuance Charges will be transferred to Discounted Pension Policy Account on expiry of notice period. A minimum guaranteed interest rate shall be applicable to the Discontinued Pension Policy Account as stipulated by IRDA from time to time. A Fund Management Charge of 0.50% will be levied on the balance in the IPA.
  - ii. The policyholder can revive the policy within a period of two years from the date of discontinuance.
  - iii. If the policy is not revived the proceeds from the Discounted Pension Policy Account are payable to the policyholder at the end of the lock-in period or the 2 year revival period whichever is later, in the same manner as surrender benefit.
  - iv. In the event of the death of the Life Assured during the lock-in period the proceeds from the Discounted Policy IPA shall be paid to the Eligible Person and in the manner as detailed under guaranteed death benefit.
- b. For policies Discontinued after completion of first 5 policy years:
  - i. The Company offers a revival period of 2 years from the date of discontinuance of premium.
  - ii. Where a policy is discontinued, the policyholder has the following options:
    - (1) Revive the policy within a period of two years, or
    - (2) Policy proceeds may be taken akin to Surrender Value and are paid as per the provisions applicable for surrender of the policy.
    - (3) Convert the policy into paid-up policy, where the policy account value prevailing at the end of the revival period shall be considered as paid up account value in the same fund and all the charges except allocation charges would continue to be deducted.
  - iii. The company shall send a notice within a period of fifteen days from the date of expiry of grace period to such a policyholder to exercise the said options within a period of thirty days of receipt of such notice:

Provided that where the policyholder does not exercise the option within the notice period of thirty days, the treatment of such policy shall be, by default, in accordance with (2) above.

## Free look period

In case you disagree with any of the terms and conditions of the policy, you have the option to cancel the policy by writing to the company stating the reasons for disagreement with the policy terms and conditions and return the original policy document to the company within 15 days of the receipt of the Policy Document. In case of such cancellation, the premiums you have paid will be refunded after deducting the stamp duty charges. In case the policy is sourced through Distance marketing# the free look period is 30 days from the receipt of the policy document.

#Distance marketing includes solicitation through all modes other than in person.

## Applicable charges

### Premium allocation charge:

Premium Allocation Charge is a charge that is appropriated from the premium before crediting the premium to the Policy IPA.

### Regular premiums

Policy year	Allocation charges as a % of annual premium	
	Annual mode	Monthly mode
1	9%	6%
2-5	2.5%	2%
6th onwards	2%	2%

### Single premium

Policy year	Allocation charges as a % of single premium
1	3%
2nd onwards	0%

The premium allocation charge for top-up premiums is 1.5%. The premium allocation charges are guaranteed during the contract period of the policy.

In case a single premium version of this plan is purchased from the proceeds of surrender / vesting benefit, no allocation charge will be levied.

### Policy administration charge:

Policy Administration Charge comprises of charges which are levied to meet expenses, other than those covered by the Premium Allocation Charges, if any, and Annual Management Fee.

### Regular premiums

Policy year	Charges as a % of annual premium
1	0%
2nd onwards	4%

### Single premium

Policy year	Charges as a % of annual premium
1	0%
2-5	2.2%
6th onwards	0%

These Policy administration charges are guaranteed & would be deducted at the beginning of each policy year from the Policy IPA. The Policy administration charges are capped at ₹500 per month.

### Annual management fee:

Annual Management Fee is based upon the Accumulated balance in the IPA and is charged annually. The Annual Management fee is 1.35% per annum on the Policy IPA.

### Discontinuance / surrender charges:

Policy year	Policy discontinuance charges	
	For annual premium up to ₹25,000	For annual premium more than ₹25,000
1	Lower of 20% of (RP* or PAV**) subject to max ₹3000	Lower of 6% of (RP* or PAV**) subject to max ₹6000
2	Lower of 15% of (RP* or PAV**) subject to max ₹2000	Lower of 4% of (RP* or PAV**) subject to max ₹5000
3	Lower of 10% of (RP* or PAV**) subject to max ₹1500	Lower of 3% of (RP* or PAV**) subject to max ₹4000
4	Lower of 5% of (RP* or PAV**) subject to max ₹1000	Lower of 2% of (RP* or PAV**) subject to max ₹2000
5 and onwards	Nil	

Where RP refers to annual premium & PAV refers to balance in Individual Pension Account

For single premium policies, there is no discontinuance charge.

The above Annual Management Fees and Discontinuance / Surrender charges are not guaranteed and are subject to periodic review after approval of the regulatory authority.

---

## Grace period

Grace period allowed is 15 days for monthly mode and 30 days for annual mode.

The above information is indicative of the terms, conditions, warranties and exceptions contained in the Exide Life Golden Years Retirement Plan. Please refer to the Policy Document for further details about the Plan.

---

## Nomination provisions

The life assured, where he is the policyholder, can at any time during the Policy term, make a nomination as per Section 39 of the Insurance Act, 1938 for the purpose of payment of Benefits in the event of his death during the vesting term. Where the nominee is a minor, the policyholder shall also appoint a person to receive the money during the minority of the nominee. The nominee's particulars can be obtained at the proposal stage or anytime during the policy term through an endorsement.

---

## Risk factors

- Exide Life Golden Years Retirement Plan is a non-linked, non-participating Variable Insurance Pension product.
- Exide Life Insurance Company Limited is only the name of the Insurance Company and Exide Life Golden Years Retirement Plan is only the name of the product and does not in any way indicate the quality of the product, its future prospect or returns.
- The purpose of this brochure is to provide a general overview about this policy. The information herein is indicative of the terms, conditions, warranties and exceptions contained in the policy terms and conditions of Exide Life Golden Years Retirement Plan. Please refer to the policy terms and conditions to understand in detail the associated risks, benefits, etc.
- In the event of any inconsistency / ambiguity between the terms contained herein and the policy terms and conditions, the policy terms and conditions will prevail.
- The annuity rates may change at the time of utilization of guaranteed vesting benefit, guaranteed death benefit or surrender benefit.

## Section 41: Prohibition of rebate:

Under the provisions of Section 41 of the Insurance Act, 1938

- (1) No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take out or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer:
- (2) Any person making default in complying with the provisions of this section shall be punishable with fine which may extend to five hundred rupees.

## Section 45 - Policy not to be called in question on ground of mis-statement after two years:

No policy of life insurance effected before the commencement of this Act shall after the expiry of two years from the date of commencement of this Act and no policy of life insurance effected after the coming into force of this Act shall, after the expiry of two years from the date on which it was effected, be called in question by an insurer on the ground that a statement made in the proposal for insurance or in any report of a medical officer, or referee, or friend of the insured, or in any other document leading to the issue of the policy, was inaccurate or false, unless the insurer shows that such statement was on a material matter or suppressed facts which it was material to disclose and that it was fraudulently made by the policyholder and that the policyholder knew at the time of making it that the statement was false or that it suppressed facts which it was material to disclose;

Provided that nothing in this section shall prevent the insurer from calling for proof of age at any time if he is entitled to do so, and no policy shall be deemed to be called in question merely because the terms of the policy are adjusted on subsequent proof that the age of the life insured was incorrectly stated in the proposal.

---

## About Exide Life Insurance (as on 31<sup>st</sup> March, 2014)

Exide Life Insurance Company Limited (formerly ING Vysya Life Insurance Company Limited) was established in 2001 and is headquartered in Bangalore. The company is 100% owned by Exide Industries Limited and is proud to be part of a 100 year old heritage in India. The company is profitable and serves over 10 lakh customers across India and manages over INR 7000 crores in assets. Exide Life Insurance is managed under the principles of good corporate governance with overall superintendence of the board of directors.

Exide Life Insurance distributes its products through multi-channels viz. Agency, Bancassurance and Alliances. The Agency channel comprises of over 35,000 advisors who are attached to over 200 company offices and customer care centres across the country. The Bancassurance and Alliances business includes distribution relationships with ING Vysya Bank, Regional Co-operative banks, Corporate Agents, Brokers & Referral Partners.

Exide Life Insurance, one of the leading life insurance companies in South India, is now growing its franchise in other parts of the country. The company is focused on providing long term protection and savings solutions and has a strong traditional product portfolio with a consistent bonus track record. Exide Life Insurance has the ISO 9001:2008 quality certification for all Customer Service processes.

For more information, please visit our website, [exidelife.in](http://exidelife.in).

To know more about this product, please contact our nearest branch office.  
Or call us at 1800 419 8228 or SMS RETIRE to 5676770 or visit [exidelife.in](http://exidelife.in)

---

Insurance is the subject matter of the solicitation. Exide Life Golden Years Retirement Plan UIN: 114N065V01. For more details on risk factors, terms and conditions, please read the sales brochure of the mentioned product carefully before concluding the sale. Tax benefits are subject to change in tax laws from time to time. Bonus interest rates for future years is not guaranteed and may vary depending on the fund performance. Exide Life Insurance Company Limited (Formerly known as ING Vysya Life Insurance Company Limited). IRDA Registration number: 114, CIN: U66010KA2000PLC028273. Registered and Corporate Office: ING Vysya House, 5th Floor, #22, M.G. Road, Bangalore - 560001, India. Toll Free: 1800 419 8228; Visit: [exidelife.in](http://exidelife.in). URN:EXL/COLL/2014/215.

**Beware of spurious phone calls and fictitious/ fraudulent offers. IRDA clarifies to public that • IRDA or its officials do not involve in activities like sale of any kind of insurance or financial products nor invest premiums. • IRDA does not announce any bonus. Public receiving such phone calls are requested to lodge a police complaint along with the details of phone call number.**